



HO CHI MINH EXPORT FURNITURE FAIR - HAWAEXPO 2023



U NAVIGATING THE WORLD OF POSSIBILITY

The Largest and National Endorsed Export Furniture Fair

VIETNAM

6-9/3/2024

WHITE PALACE - WTC - SECC HO CHI MINH CITY - BINH DUONG PROVINCE

Organized by





www.hawaexpo.com



THE LARGEST EXHIBITION EVER ORGANIZED IN VIETNAM 2024



X3 SCALE

GATHERING >700 EXHIBITORS MORE THAN > 3.000 BOOTHS & SHOWCASES

X3 NO. BUYER

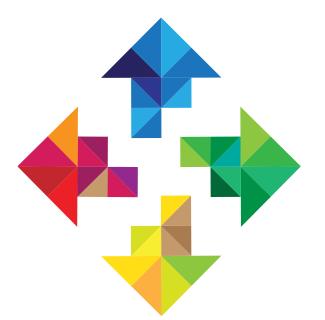
30.000 BUYERS & VISITORS 200 COUNTRIES & REGIONS



THE BIGGEST MARKETING BUDGET EVER TOP 10 EXPORTING MARKET FOCUS NEW INITIATIVES IN GLOBAL PROMOTION







PERFECT TIMING IN ASIA EXHIBITION SERIES





03 LOCATIONS, SPANNING ACROSS 2 CITIES

Represent Vietnam design & innovative power



CREATIVITY HALL

LOCATION: WHITE PALACE, THU DUC, HCMC DATE: 7-9/3/2024 SCALE: 4000 sqm - 300 Booths



CRAFT HALL

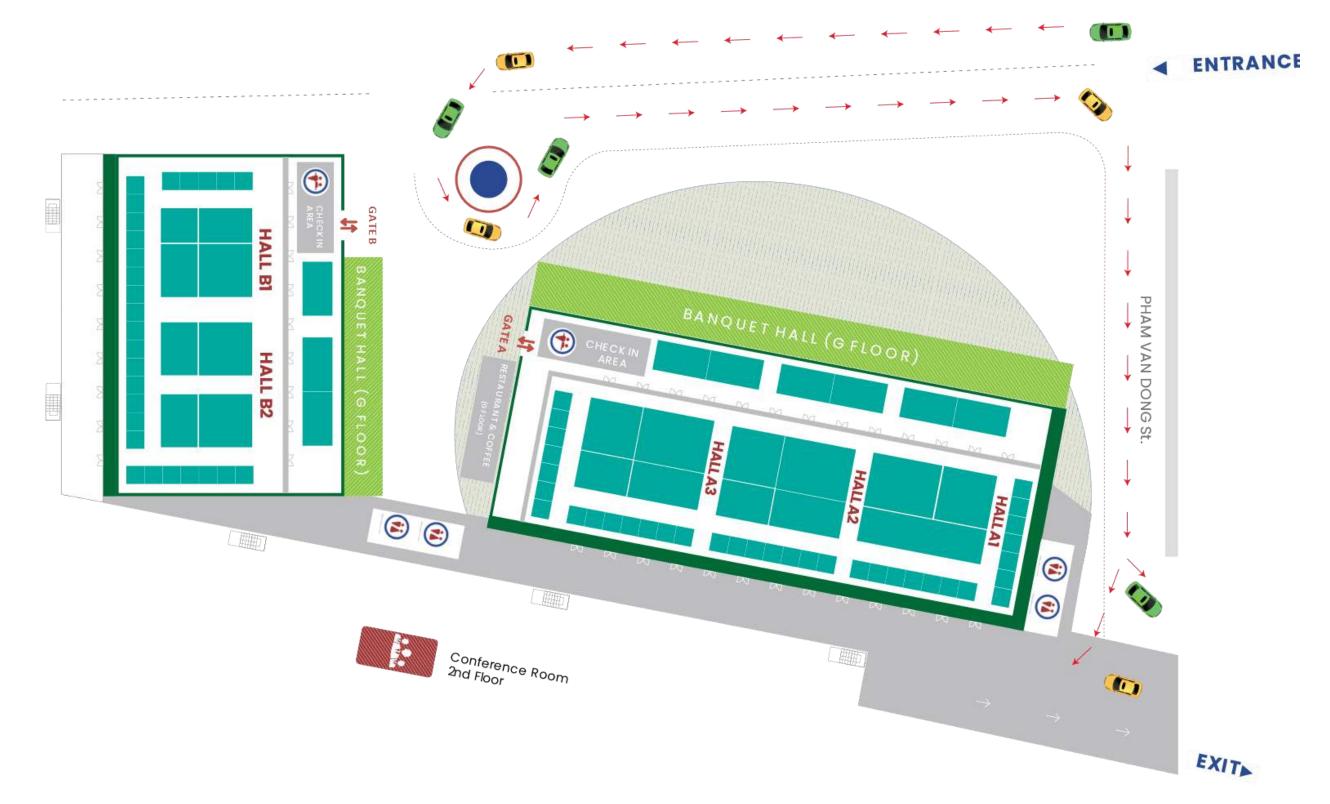
LOCATION: WTC, BINH DUONG DATE: 7-9/3/2024 SCALE: 12.000 sqm - 700 Booths

CONNECTION HALL

LOCATION: SECC, HCMC DATE: 6-9/3/2024 SCALE: 40.000 sqm - 2000 Booths









Represent Vietnam design & innovative power

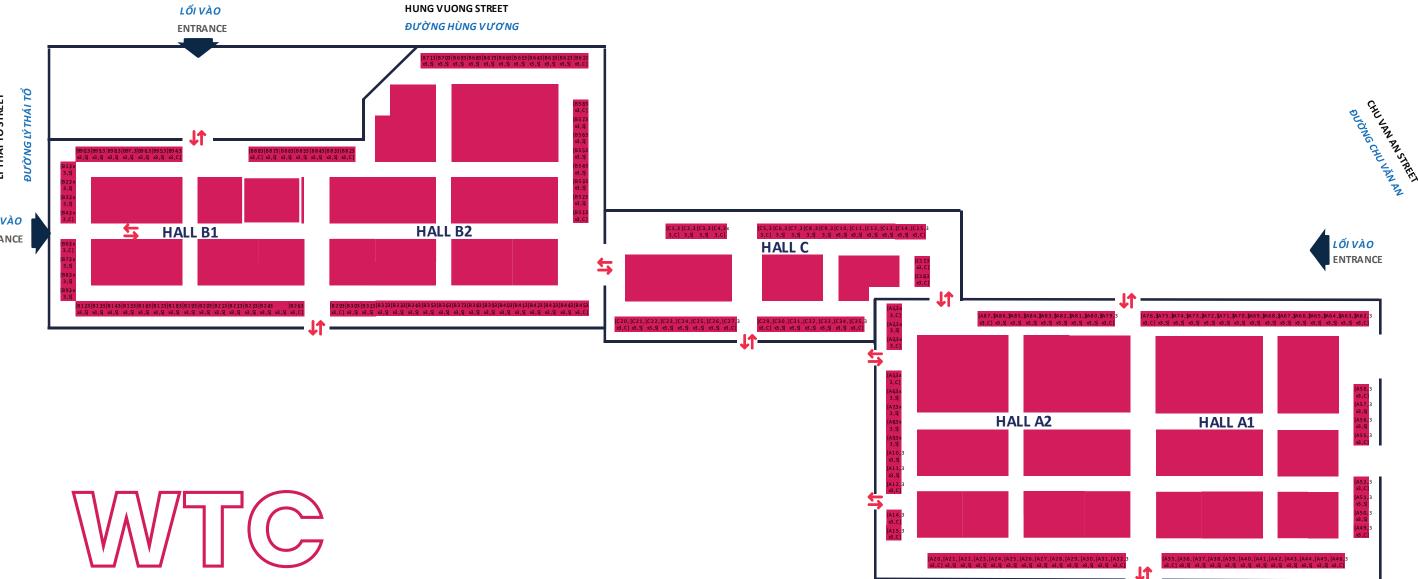
- Design Innovation Lifestyle
- Hospitality contractor
- Furniture design Award
- Showcase

SCALE: 4000 sqm - 300 Booths

CRAFT HALL



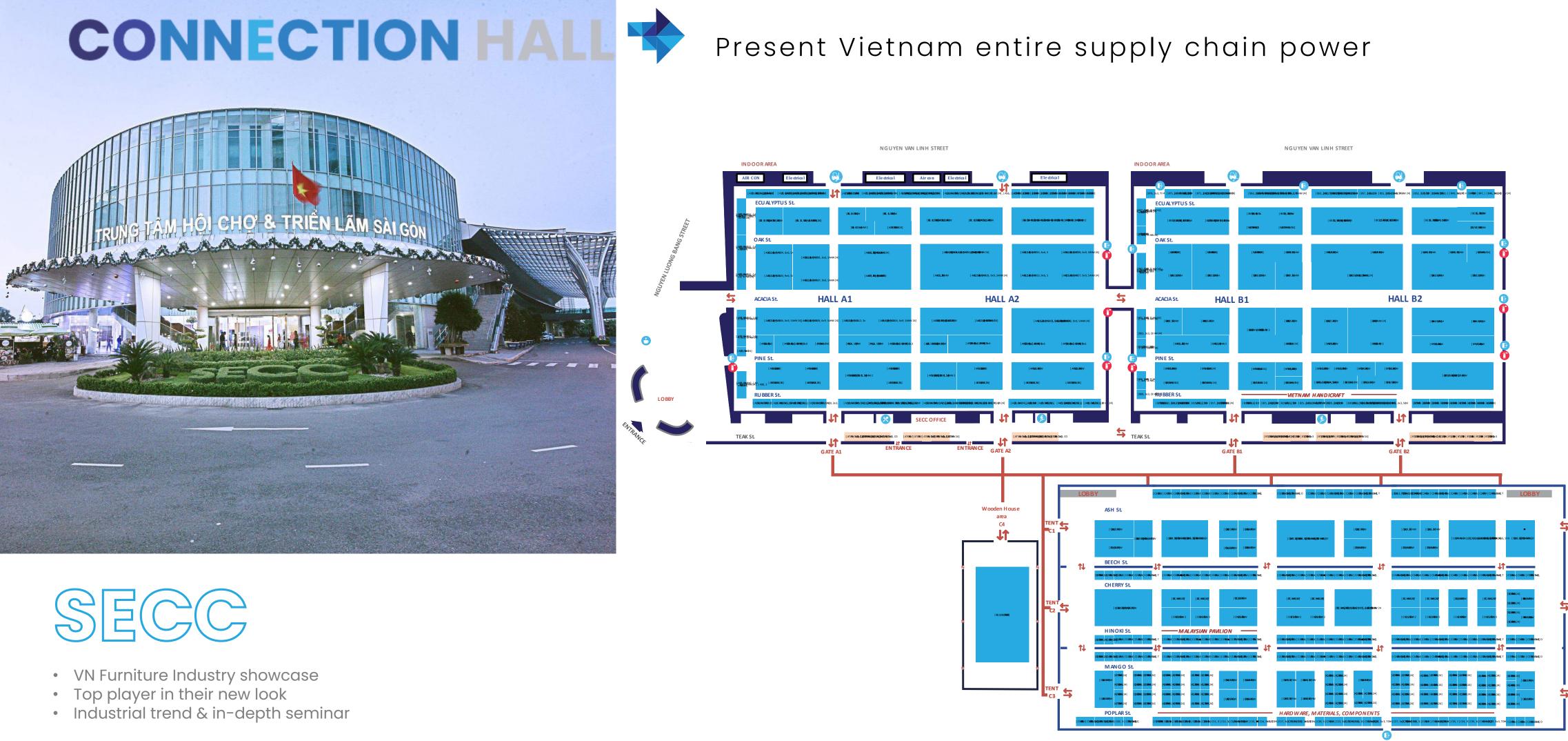




- Furniture Direct from manufacturers •
- Factory visit
- Giant manufacturing showcase

SCALE: 12.000 sqm - 700 Booths

Represent Vietnam manufacturing power



SCALE: 40.000 sqm - 2000 Booths

HOANG VAN THAI STREET





HOME ACCESSORIES

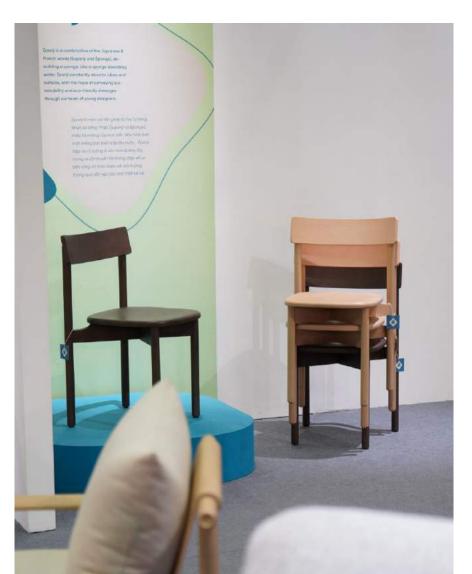




EXHIBIT CATEGORIES

FURNITURE & FURNISHING

DESIGN & HOSPITALITY FURNITURE





GIFT & HANDICRAFT



3 EXCLUSIVE BENEFITS FOR EXHIBITORS

1. UPGRADE COMPETENCY TO GO PRO, GO GLOBAL

HawaExpo's Master Class

by Industrial Master

HawaExpo's Branding support

via HawaExpo's exclusive support & event leveraging

HawaExpo's Global Meet-up:

Update trend and new market request via our workshop / special showcase

2. HYBRID EXHIBITION 365 DAYS, **BY OUR ECOSYSTEM**

4-day live physical and 365 day online virtual exhibition via HawaExpo's ecosystem:

HawaExpo 2024 exhibition 6-9/3/2024

HawaExpo's virtual exhibition platform -Hopefairs.com

3.1 + 1 PROGRAM (1 exhibition + 1 year support program)

Being a part of the strongest and sustainable wood community in VN

Series of B2B activities

Series of FREE training & seminar

B2B matching with others national's trade delegations

HawaExpo App Update industrial research & report & news from expert interview / professional magazine



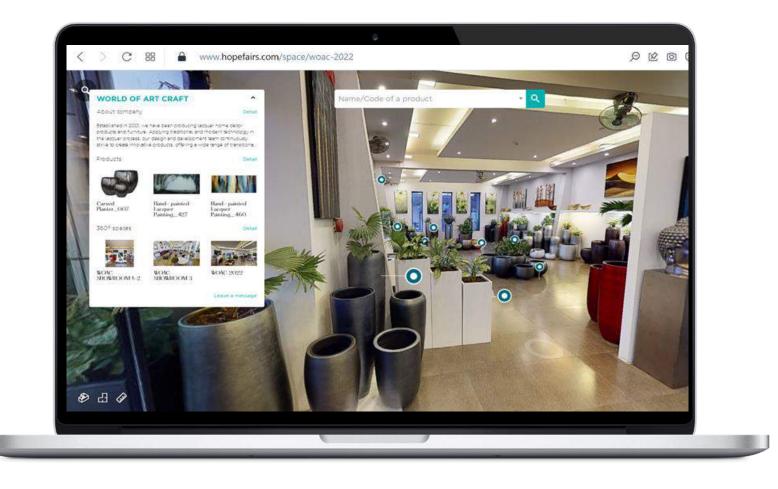
OSE - Organizer support Exhibitor

1. MASTER CLASS for exhibitors

Format: Online & Offline **Topic:**

- Exhibition display
- The art of networking online & offline
- Branding & Marketing





2. 1-YEAR FREE ONLINE EXHIBITION via **HOPEFAIRS.COM**

What u have:

- 360 VR display showroom
- 365 FREE on Hopefairs.com

3. INDUSTRY INFORMATION UPDATE

What u have:

- Latest industry newsletter
- Latest event update
- Branding & Marketing enhancement via many opportunities





3 EXCLUSIVE BENEFITS FOR BUYERS

1.GREAT VISIT EXPERIENCE BY GREAT HOSPITALITY SERVICE

International standard hospitality

FREE registration fee

24/7 Multi-channel support

Countless accommodation & travel discount

2. MEET MORE & CAPTURE THE LATEST

Effective networking at world-class & entertaining business platform

Satisfy your demands and direct your needs to right exhibitor by our new structural location

Capture our national innovation & uniqueness via special showcase

3.1 + 1 PROGRAM (1 exhibition + 1 year support program)

Via Hopefairs.com - the first furniture virtual exhibition platform in VN:

>> Open 24/7, FREE, access everywhere

Via HawaExpo App - the first app dedicated to international exhibition in VN



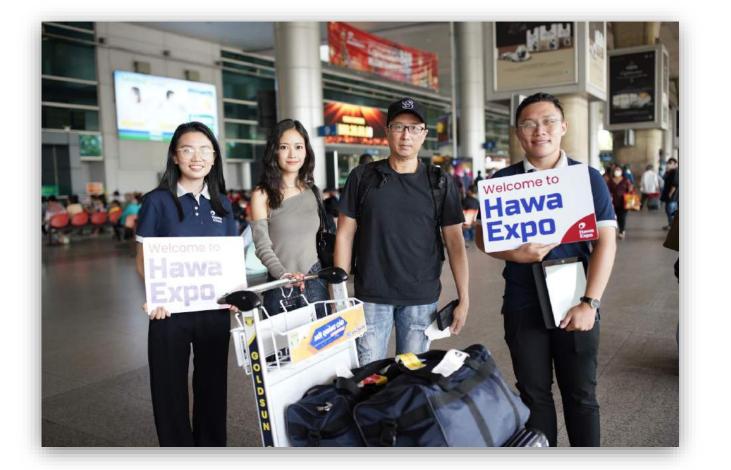
OSB - Organizer support Buyer

FREE

- Shuttle Bus
- Hop-on-hop-off Saigon Tour
- Networking Cocktail

UNLIMITED

- Accomodation discounts
- Travel tour discounts
- Sourcing support service





HawaExpo App

>> Direct online networking with our exhibitors

>> Latest Industry Newsletter

>> Series webinar focused on updating government policy/ Industrial B2B event

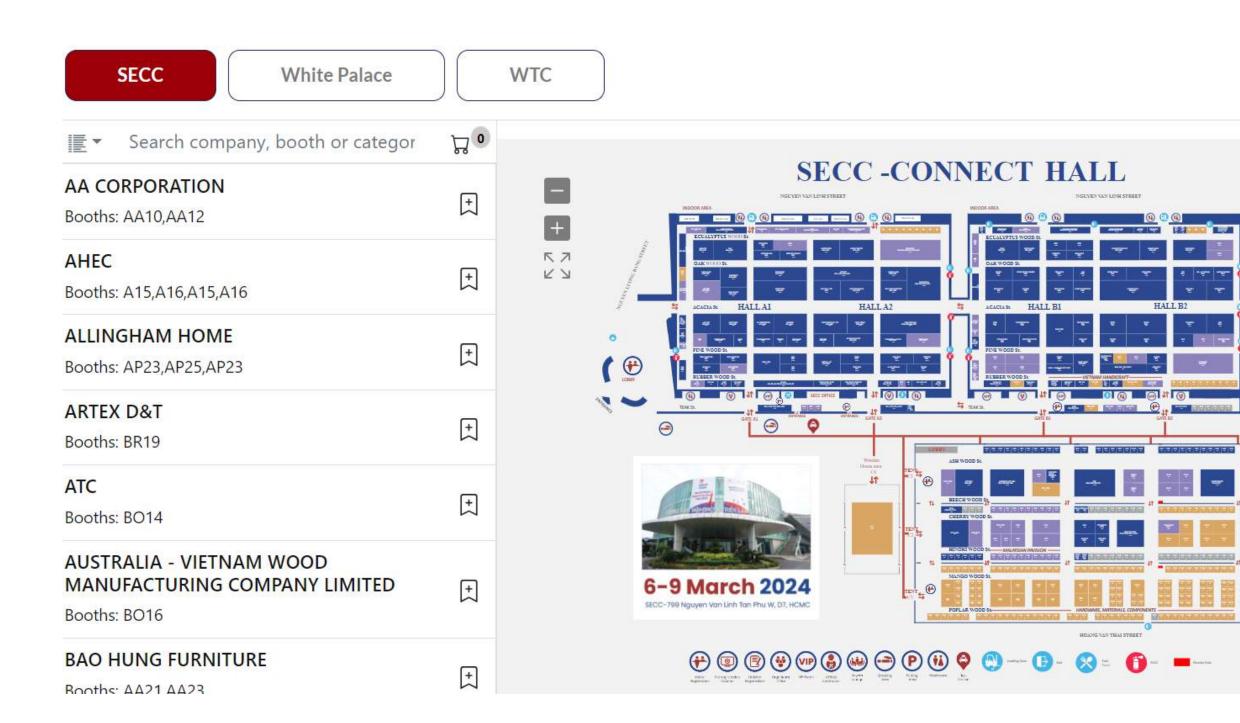




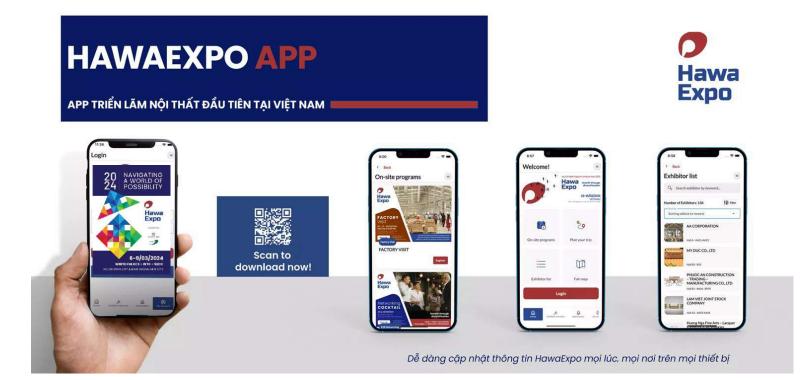
Exhibition technology innovation

www.hawaexpo.com/floorplan/

C ⊗ Ø № C



LIVE-floorplan & Book a Space platfom



HawaExpo App - the first app dedicated to international exhibition in VN



Smart Check-in System

BOMBARD VIETNAM FURNITURE BRAND TO THE GLOBAL MARKET

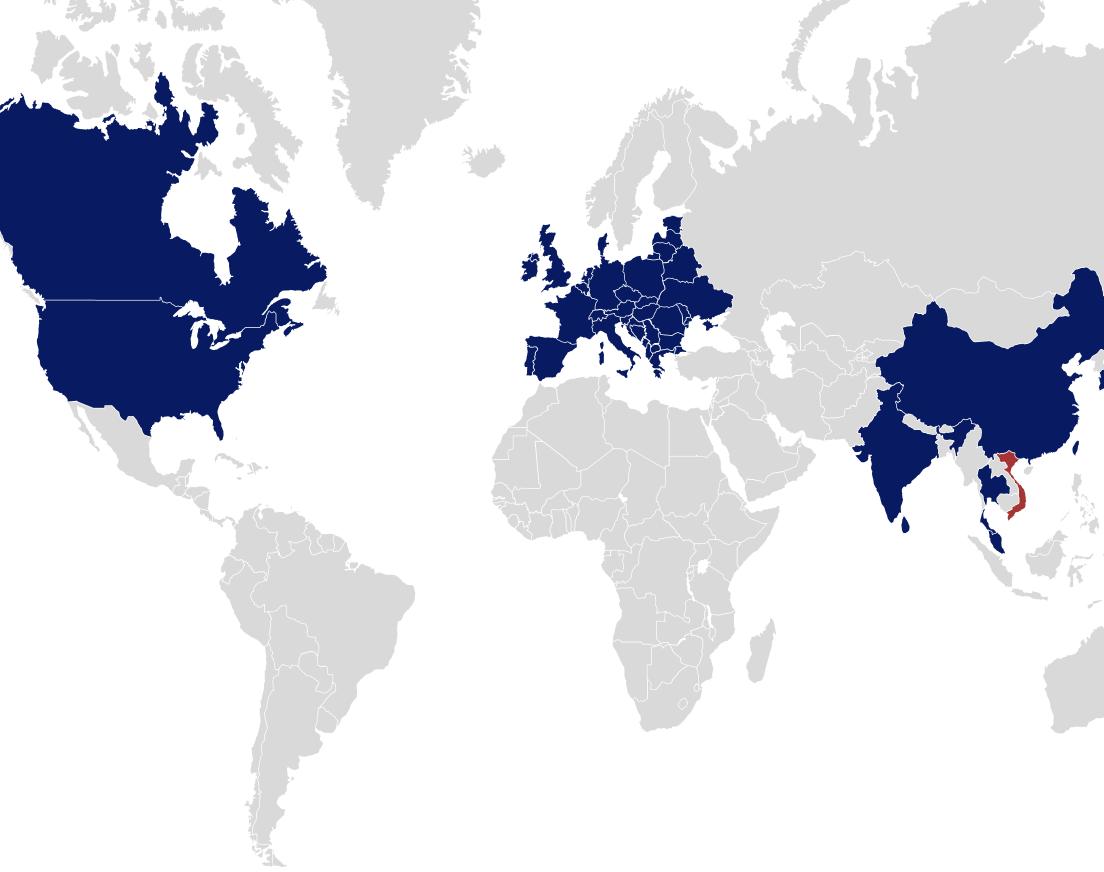
X3 BUDGET

Become the talk of the town IN ALL top exporting markets

TARGETED MARKETING

- RIGHT BUYERS
- **RIGHT MARKET**
- RIGHT MESSAGE







HO CHI MINH EXPORT FURNITURE FAIR - HAWAEXPO 2024





ROADSHOW OF HAWAEXPO TO GLOBAL FURNITURE TRADE FAIRS

Vietnam Furniture & Handicraft Pavilion | Advertisement & OOH | Buyer meeting & Networking

High Point Market from 14 – 18 Oct 2023, organized by Vietrade & HAWA

Maison Objet 2023 from 7 - 11 Sep 2023 organized by ITPC & HAWA





Others: SPOGA (Germany), January Furniture Show (UK), MEBEL 2023 (Russia)

KOFURN from 24 – 27 Aug 2023 organized by Vietnam Trade Office in Korea & HAWA

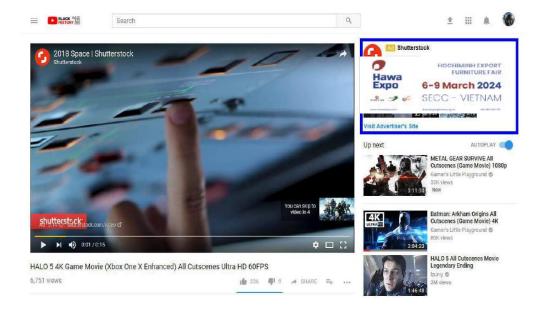
IFFINA-INDONESIA from 14 – 17 Sep 2023 organized by AFIC





PR

- INTERNATIONAL TO TARGET BUYER
- DOMESTIC FOR BRANDING
 PURPOSE





DIGITAL

- SEO
- BLOG
- SOCIAL PLATFORM ADS
- GOOGLE AS NETWORK
- LINKEDIN

1 ON 1 MARKETING

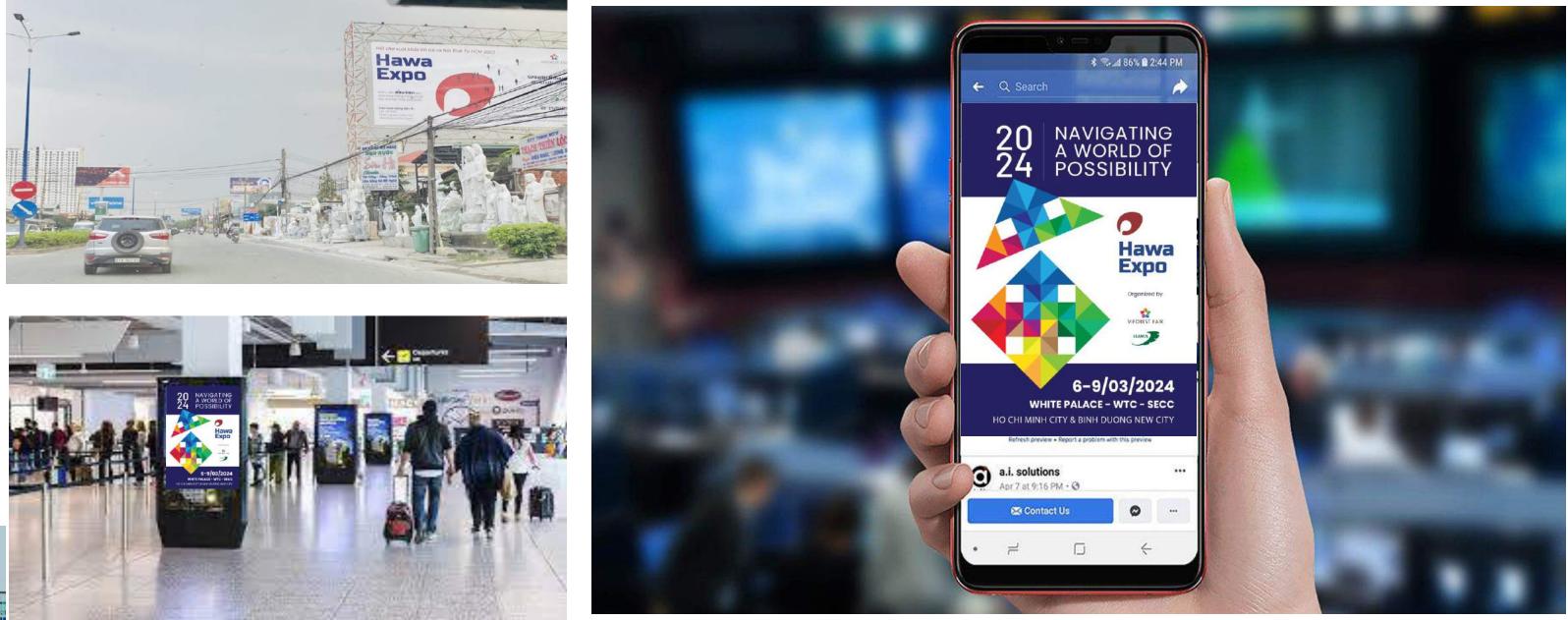
- EMAIL/ TELE/ CHAT MARKETING
- LEVERAGE **30.000** BUYER
 - DATABASE
- BUYER E-KIT FOR ENTERPRISE

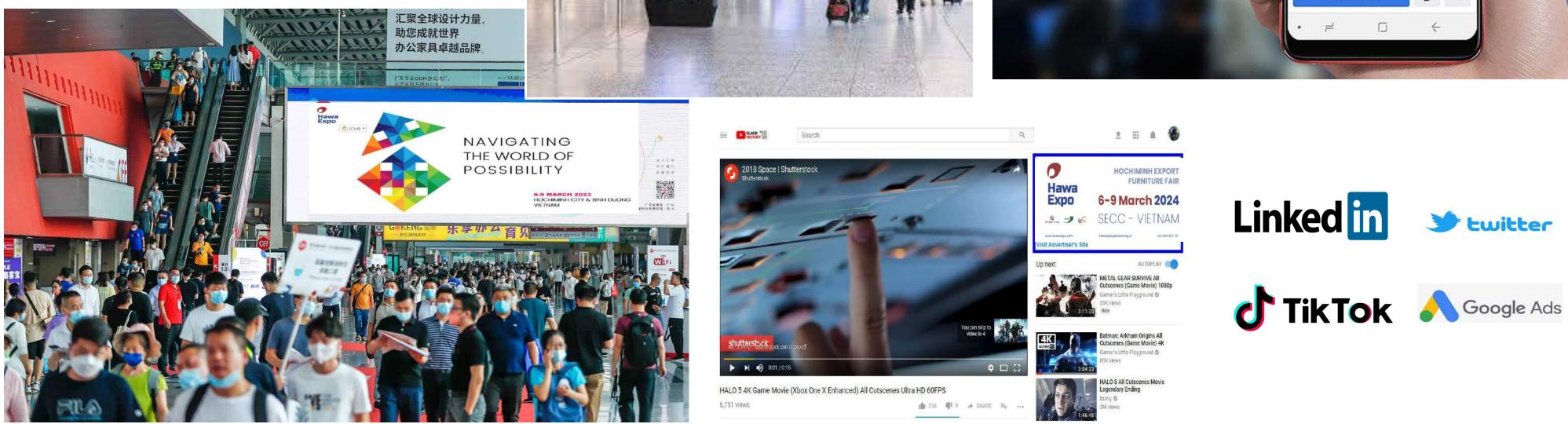
KOL

- GOVERNMENT & MINISTRY
- PARTNERED ASSOCIATION
- BUSINESS KOL REVIEW/ LIVESTREAM.



- BOMBARD ALL TOP ONLINE MEDIA
 AND OFFLINE LOCATION AT TOP
 EXPORTING & POTENTIAL COUNTRIES
- ADS AGGRESSIVE BOOST
- CUSTOMIZED COMMUNICATION
 MESSAGE THRU PHASE AND TARGET
 GROUP











Endorsed by

Organized by













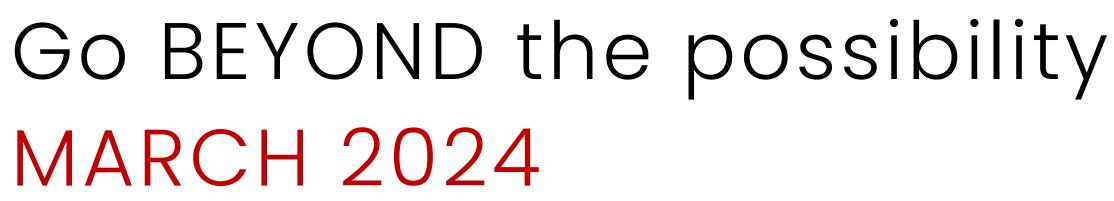
MARCH 2024

Website: https://www.hawaexpo.com

Email: Hawaexpo@hawa.org.vn

Supported by





Hotline: (+84) 90 250 7770 | (+84) 86 662 7710