

HO CHI MINH EXPORT FURNITURE FAIR - HAWAEXPO 2023


# THE LARGEST EXHIBITION EVER ORGANIZED IN VIETNAM 2024 

## X3 SCALE

GATHERING 2700 EXHIBITORS MORE THAN > 3.000 BOOTHS \& SHOWCASES

## X3 NO. BUYER

30.000 BUYERS \& VISITORS 200 COUNTRIES \& REGIONS

X3 MARKETING

THE BIGGEST MARKETING BUDGET EVER TOP 10 EXPORTING MARKET FOCUS NEW INITIATIVES IN GLOBAL PROMOTION


## PERFECT TIMING IN ASIA EXHIBITION SERIES



## 03 LOCATIONS, SPANNING ACROSS 2 CITIES



## CREATIVITY HALL

LOCATION: WHITE PALACE, THU DUC, HCMC DATE: 7-9/3/2024
SCALE: 4000 sqm - 300 Booths


CRAFT HALL
LOCATION: WTC, BINH DUONG
DATE: 7-9/3/2024
SCALE: 12.000 sqm - 700 Booths

## CONNECTION HALL

LOCATION: SECC, HCMC
DATE: 6-9/3/2024
SCALE: 40.000 sqm - 2000 Booths

## CREATIVITY

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Represent Vietnam design \& innovative power


## CRAFT

Represent Vietnam manufacturing power


## CONNECTION HALI

Present Vietnam entire supply chain power


SCALE: 40.000 sqm - 2000 Booths


## 3 EXCLUSIVE BENEFITS FOR EXHIBITORS

## 1. UPGRADE COMPETENCY TO GO PRO, GO GLOBAL

HawaExpo's Master Class
by Industrial Master
HawaExpo's Branding support
via HawaExpo's exclusive support \& event leveraging

HawaExpo's Global Meet-up:
Update trend and new market request via our workshop / special showcase

## 2. HYBRID EXHIBITION 365 DAYS,

BY OUR ECOSYSTEM

4-day live physical and 365 day online virtual exhibition via HawaExpo's ecosystem:

HawaExpo 2024 exhibition 6-9/3/2024
HawaExpo's virtual exhibition platform Hopefairs.com

## 3. 1 + 1 PROGRAM <br> (1 exhibition +1 year support program)

Being a part of the strongest and sustainable wood community in VN

Series of B2B activities
Series of FREE training \& seminar
B2B matching with others national's trade delegations

HawaExpo App Update industrial research \& report \& news from expert interview / professional magazine

## OSE -Organizer support Exhibitor

1. MASTER CLASS for exhibitors

Format: Online \& Offline Topic:

- Exhibition display
- The art of networking online \& offline
- Branding \& Marketing



2. 1-YEAR FREE ONLINE EXHIBITION via HOPEFAIRS.COM

## What u have:

- 360 VR display showroom
- 365 FREE on Hopefairs.com


## 3. INDUSTRY INFORMATION UPDATE

## What u have:

- Latest industry newsletter
- Latest event update
- Branding \& Marketing enhancement via many opportunities



## 3 EXCLUSIVE BENEFITS FOR BUYERS

## 1.GREAT VISIT EXPERIENCE BY <br> GREAT HOSPITALITY SERVICE

International standard hospitality
FREE registration fee
24/7 Multi-channel support
Countless accommodation \& travel discount

## 2. MEET MORE \& CAPTURE <br> THE LATEST

Effective networking at world-class \& entertaining business platform

Satisfy your demands and direct your needs to right exhibitor by our new structural location

$$
\begin{aligned}
& \text { Capture our national innovation \& } \\
& \text { uniqueness via special showcase }
\end{aligned}
$$

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3.1 + 1 PROGRAM
(1 exhibition + 1 year support program)
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Via Hopefairs.com - the first furniture virtual exhibition platform in VN:
> Open 24/7, FREE, access everywhere
Via HawaExpo App - the first app dedicated to international exhibition in VN

## OSB -Organizer support Buyer

## FREE

- Shuttle Bus
- Hop-on-hop-off Saigon Tour
- Networking Cocktail



## UNLIMITED

- Accomodation discounts
- Travel tour discounts
- Sourcing support service



## HawaExpo App

>> Direct online networking with our exhibitors
>> Latest Industry Newsletter
>) Series webinar focused on updating government policy/ Industrial B2B event


## Exhibition technology innovation

www.hawaexpo.com/floorplan/



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HAWAEXPO APP
© Hawa Expo

HawaExpo App - the first app dedicated to international exhibition in VN


Smart Check-in System

## BOMBARD VIETNAM FURNITURE BRAND TO THE GLOBAL MARKET

## X3 BUDGET

Become the talk of the town IN ALL top exporting markets

TARGETED MARKETING

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- RIGHT BUYERS <br> - RIGHT MARKET <br> - RIGHT MESSAGE
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## FIRST-TIME

## ROADSHOW OF HAWAEXPO TO GLOBAL FURNITURE TRADE FAIRS

Vietnam Furniture \& Handicraft Pavilion | Advertisement \& OOH | Buyer meeting \& Networking

High Point Market from 14-18 Oct 2023, organized by Vietrade \& HAWA


Maison Objet 2023 from 7 - 11 Sep 2023 organized by ITPC \& HAWA


KOFURN from 24 - 27 Aug 2023 organized by Vietnam Trade Office in Korea \& HAWA


IFFINA-INDONESIA from 14 - 17 Sep 2023 organized by AFIC


Others: SPOGA (Germany), January Furniture Show (UK), MEBEL 2023 (Russia)

## PR

- INTERNATIONAL TO TARGET BUYER
- DOMESTIC FOR BRANDING PURPOSE



## DIGITAL

- SEO
- BLOG
- SOCIAL PLATFORM ADS
- GOOGLE AS NETWORK
- LINKEDIN


## 1 ON 1 MARKETING

- email/ tele/ Chat marketing
- LeVERAGe $\mathbf{3 0 . 0 0 0}$ buyer

DATABASE

- BUYER E-KIT FOR ENTERPRISE


## KOL

- GOVERNMENT \& MINISTRY
- PARTNERED ASSOCIATION
- BUSINESS KOL REVIEW/ LIVESTREAM.

- BOMBARD ALL TOP ONLINE MEDIA AND OFFLINE LOCATION AT TOP EXPORTING \& POTENTIAL COUNTRIES
- ADS AGGRESSIVE BOOST
- CUSTOMIZED COMMUNICATION MESSAGE THRU PHASE AND TARGET GROUP



## Go BEYOND the possibility MARCH 2024

